

AKD Research

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Indices	KSE-100	KSE-30
This week	11,014.46	10,176.24
Last week	11,125.35	10,165.59
Change	-1.00%	0.10%

Indices	KMI-30	Allshare
This week	20,087.35	7,645.11
Last week	19,980.36	7,716.86
Change	0.54%	-0.93%

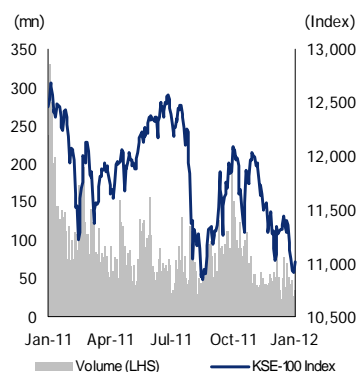
Mkt Cap.	PkRbn	US\$bn
This week	2,866.56	31.87
Last week	2,893.21	31.98
Change	-0.92%	-0.34%

Avg. Daily Turnover ('mn shares)

This week	25.44
Last week	38.27
Change	-33.53%

Top-5 Volume Leaders

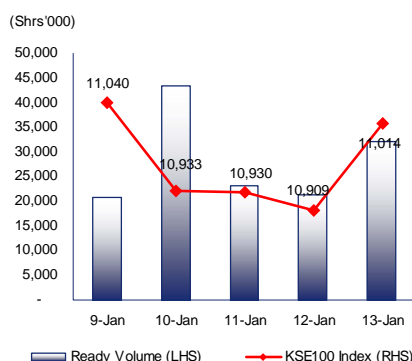
Symbol	Volume (mn)
FATIMA	10.47
FFBL	10.45
HUBC	8.23
NBP	7.74
LOTPTA	7.57



Weekly Review

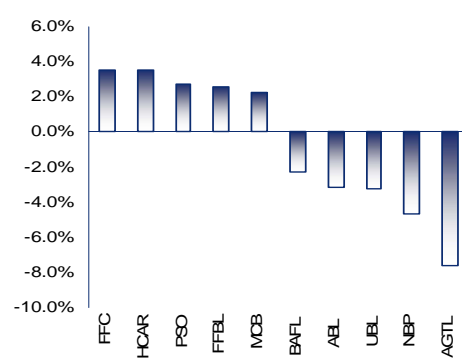
The KSE-100 Index shed 1% this week to close at 11,014.46 points with average daily volumes declining by 33.5%WoW to stand at 25.44mn shares. In this regard, market sentiment was impacted by political turbulence in the wake of the NRO case and ongoing 'memogate' investigations. Within mainboard scrips, NBP lost 4.7%WoW with a news report indicating that a Senate sub-committee has directed State Life Insurance Company to withdraw PKR4bn of its deposits from the bank. While this amount is immaterial for NBP's balance sheet it does shed negative light on the AAA-rated bank. AGTL (-7.6%WoW) continued to witness selling pressure with lack of clarity on the GST issue. In addition to these, UBL (-3.2%WoW), ABL (-3.1%WoW) and BAFL (-2.2%WoW) were the major losers within the AKD coverage universe. That said, there were some selected winners; hike in urea price led to a positive rally in FFC, which gained 3.5%WoW. HCAR (+3.5%WoW), PSO (+2.7%WoW), FFBL (+2.5%WoW) and MCB (+2.3%WoW) were other major gainers within the AKD coverage universe. Top volume leaders within our coverage included FATIMA (10.47mn shares), FFBL (10.45mn shares) and HUBC (8.23mn shares).

Index & Volume Chart



Source: KSE & AKD Research

Universe Gainers & Losers



Outlook

While the KSE-100 Index gained 100+ points on Friday, market sentiment early next week is likely to take its cue from the Jan 16'12 Supreme Court hearing on the NRO/memo issues. With PPL and FFBL scheduled to announce their results on Jan 25 and Jan 26, respectively, the market may also witness a pre-result rally in these stocks across the course of the next week. That said, anticipated release of Current Account data may prove to be a dampener; while remittances have continued their robust growth trend, the trade deficit continues to expand on stalled exports (lower cotton prices) and an increasing import bill (upward sticky int'l oil prices). Recall that the 5MFY12 CA deficit has clocked in at US\$2.10bn, wider by 3.6xYoY.

Important disclosures

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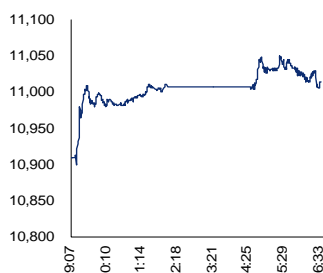
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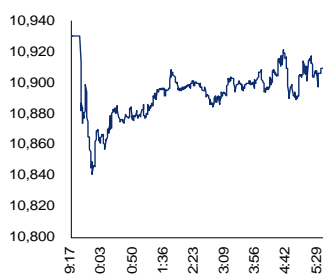
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KSE-100 Intraday Charts

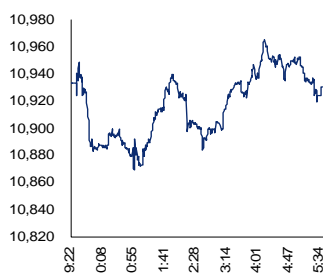
January 13, 2012



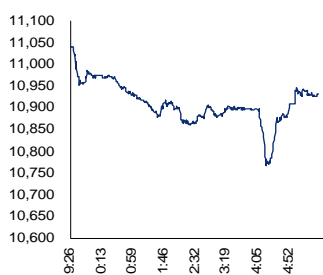
January 12, 2012



January 11, 2012



January 10, 2012



January 09, 2012



Source: KSE

This Week's Daily Reports

Cotton in bullish mode, Cotlook A index breaches US\$1/lb (Jan 13, 2012)

2012 has started on a positive note for cotton, with Cotlook A index breaching the US\$1/lb level. Similarly, cotton prices at KCA have also rallied and are at their two month high of PKR6,000/maund. In this regard, cotton production in USA, the world's third largest producer is forecast to fall by 13.4%YoY to 15.7mn bales on severe drought in Texas, while China's imports are forecast to grow 34%YoY as the country aims to build up the national reserve, where this reserve accumulation is expected to support prices and constrain mill use. The resurgence in cotton prices coupled with the weakness in PkR should prop up textile margins and export earnings in 2HFY12 where, amongst domestic textile plays, we continue our liking for NML (FY12F P/B: 0.38x and PER: 4.77x) where our target price of PkR48/share implies an Accumulate stance.

Auto Sector: Monthly Update (Jan 12, 2012)

Latest statistics revealed by Pakistan Automobile Manufacturers Association (PAMA) reveal growth of 20%YoY in total auto (cars & LCVs) sales in 1HFY12. Relaxed purchase environment (due to relaxations announced in the budget) versus the previous year led to a growth of 20.5%YoY (to 71,886) in sales of cars, while LCV sales grew by 19%YoY (to 10,058) in the review period. Sequentially however, total auto sales declined by 6%MoM in Dec'11. On the tractors front, sales declined by 61% YoY to stand at 12,665 units in 1HFY12. Going forward, while the auto sector remains exposed to risk of imports and the recent imposition of ban on CNG cars, focus should turn to smaller, lower-priced cars, giving PSMC an edge over its peers. For tractors, with no update on lifting of GST, the outlook remains grim.

Banks: CY11E profits to continue strong trend (Jan 11, 2012)

According to SBP data, banks have booked aggregate provisions of PkR4.2bn in 4QCY11, significantly lower than provisions of PkR11.6bn in 4QCY10 and PkR9.8bn in 3QCY11. While eventual provisions could tag in higher, full year CY11E banks' results will likely continue the trend established in 9MCY11, where loan provisions declined by 28%YoY. While NPLs are likely to have continued their uptrend, the contrast in provisions should arise from an enhanced FSV benefit, introduced in mid-4QCY11. At the same time, while margins will come off due to lower interest rates, banks' Net Interest Income should still post robust YoY growth in 4QCY11 due to asset growth (flat loans but 41%YoY increase in investments). While the KSE-100 Index shed 3.5% in 4QCY11, some portfolio churning could have led to booking of prior unrealized gains (potentially ABL and MCB) while we see lower inflation as a positive for year-end expenses. Accordingly, we eye a potential near-term rally in banking stocks where our preference is for the larger banks (MCB, ABL, UBL in particular).

Cement Dispatches- growth once again! (Jan 10, 2012)

Latest statistics revealed by All Pakistan Cement Manufacturers Association (APCMA) depict a growth of 4.2%YoY in total cement dispatches in 1HFY12. Growth comes from local dispatches that grew by 8.3%YoY to stand at 10.94mn tons in 1HFY12 against 10.11mn tons in the same period last year. Exports on the other hand declined by 4.6%YoY (slower export through sea) to stand at 4.5mn tons in the review period. Cement capacity utilization has increased to 70% in 1HFY12 against 67% in 1HFY11. Going forward, as local dispatches maintain growth, improving law and order conditions in Afghanistan should provide expansion in export avenues. We maintain our positive stance on the sector, with our top picks as LUCK (FY12F PER: 4.9x) and DGKC (FY12F PER: 9.2x), which offer respective upsides of 47.11% and 71.53% to our target prices of PkR112.9/share and PkR33.9/share.

This Week's Daily Reports (continued)

LOTPTA to post a loss in 4QCY11; reiterate Reduce (Jan 09, 2012)

We expect LOTPTA profitability to be under pressure in 4QCY11 where we anticipate LAT of PkR191mn (LPS PkR0.13), the first quarterly loss since 4QCY08. Depressed PTA-Px primary margins coupled with minimum turnover tax of 1% would combine to pull down earnings in 4QCY11. Furthermore, outlook for PTA-Px PMs is also weak where a total of 10mn tpa of PTA capacity is set to come online in 2012, with most of the capacities coming in Asia. However, the PTA capacity expansions are not going to be compensated with a similar rise in input Px capacity. Our target price for LOTPTA is at PkR9.15/share and at current levels we recommend a Reduce stance.

Regional Valuations (2012)

	EPS Growth	PE(x)
Pakistan	11%	5.88
Indonesia	13%	9.64
Malaysia	18%	11.05
Philippines	11%	12.77
Vitenam	11%	12.03
India	15%	12.10
China	17%	7.58

%	ROE	Divd Yld
Pakistan	21.17	9.05
Indonesia	21.28	3.00
Malaysia	14.90	4.01
Philippines	15.49	3.17
Vitenam	21.47	4.81
India	16.86	1.97
China	16.41	3.54

Source: Bloomberg & AKD Universe

PkR/US\$ Trend



Source: Bloomberg

TRJ-CRB Index



Source: Bloomberg

Major World Indices' Performance

Country	Bloomberg Code	Current	Previous	WTD	YTD
Pakistan	KSE100 Index	11,014	11,125	-1.00%	-2.94%
Srilanka	CSEALL Index	5,929	5,931	-0.02%	-2.39%
Thailand	SET Index	1,045	1,036	0.83%	1.90%
Jakarta	JCI Index	3,935	3,869	1.70%	2.97%
Malaysia	FBMKLCI Index	1,523	1,514	0.59%	-0.50%
Philippines	PCOMP Index	4,614	4,483	2.91%	5.53%
Vietnam	VNINDEX Index	354	337	5.23%	0.79%
Hong Kong	HSI Index	19,204	18,593	3.29%	4.18%
Singapore	FSSTI Index	2,792	2,716	2.80%	5.49%
Brazil	IBX Index	20,379	20,127	1.25%	3.41%
Russia	RTSSTD Index	10,089	9,850	2.43%	5.18%
India	SENSEX Index	16,155	15,868	1.81%	4.53%
China	SHCOMP Index	2,245	2,163	3.75%	2.05%
S&P	SPX Index	1,296	1,278	1.38%	3.01%
DJIA	INDU Index	12,471	12,360	0.90%	2.07%
NASDAQ Composite	CCMP Index	2,725	2,674	1.89%	4.59%
UK	UKX Index	5,658	5,650	0.15%	1.54%
German	DAX Index	6,198	6,058	2.32%	5.09%
Qatar	DSM Index	8,699	8,886	-2.10%	-0.91%
Abu Dhabi	ADSMI Index	2,361	2,399	-1.59%	-1.74%
Dubai	DFMGI Index	1,328	1,349	-1.58%	-1.91%
Kuwait	KWSEIDX Index	5,747	5,727	0.35%	-1.16%
Oman	MSM30 Index	5,691	5,733	-0.73%	-0.08%
Saudi Arabia	SASEIDX Index	6,486	6,408	1.23%	1.07%
MSCI EM	MXEF Index	953	927	2.85%	4.05%
MSCI FM	MXFM Index	462	466	-0.67%	-0.98%

Source: Bloomberg

International Major Currencies

SPOT	Current	Previous	Chg +/-	WTD	YTD Chg%
Dollar Index	81.024	81.254	-0.230	-0.28%	2.40%
USD/PkR	90.289	90.700	-0.411	-0.45%	10.46%
USD/JPY	76.740	76.980	-0.240	-0.31%	-6.12%
EUR/USD	1.279	1.272	0.007	0.55%	-4.30%
GBP/USD	1.533	1.543	-0.009	-0.60%	-1.00%
AUD/USD	1.034	1.023	0.012	1.13%	1.73%
NZD/USD	0.794	0.781	0.014	1.77%	2.72%
CHF/USD	0.947	0.955	-0.009	-0.91%	1.40%
CAD/USD	1.018	1.028	-0.010	-0.98%	2.47%
USD/KRW	1,148	1,160	-11.770	-1.01%	2.11%
CNY/USD	6.314	6.316	-0.002	-0.03%	-4.35%

Source: Bloomberg

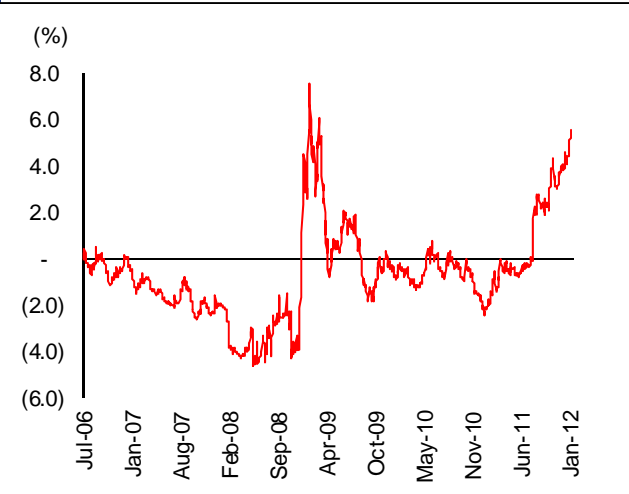
Commodities

SPOT	Units	Current	Previous	WTD	YTD
TRJ-CRB	Points	309.55	309.48	0.02%	-6.99%
Nymex (WTI)	US\$/bbl.	99.13	101.56	-2.39%	8.48%
ICE Brent	US\$/bbl.	111.02	113.06	-1.80%	17.73%
N. Gas Henry Hub	US\$/Mmbtu	2.67	2.87	-6.97%	-36.88%
Cotton	USd/Pound	101.2	99.65	1.56%	-41.15%
Gold	US\$/Tr.Oz	1641.7	1617.95	1.47%	15.55%
Sliver	US\$/Tr.Oz	29.85	28.7675	3.76%	-3.45%
Copper	US\$/MT	7995.5	7569.25	5.63%	-17.15%
Platinum	US\$/Oz	1486.25	1401.5	6.05%	-16.04%
Coal	US\$/MT	112.95	112.95	0.00%	-10.43%

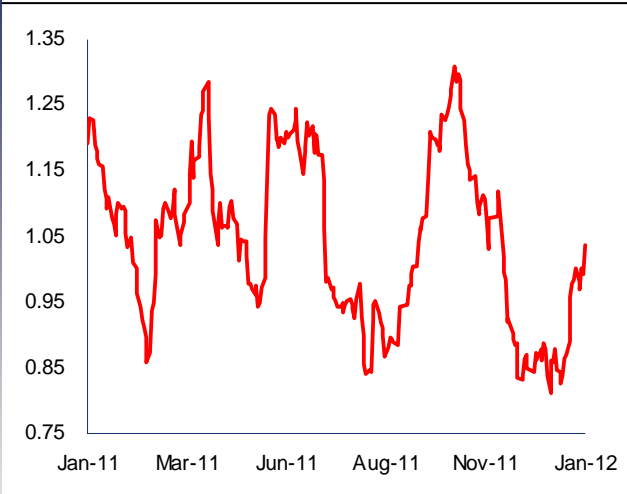
Source: Bloomberg

Chart Bank

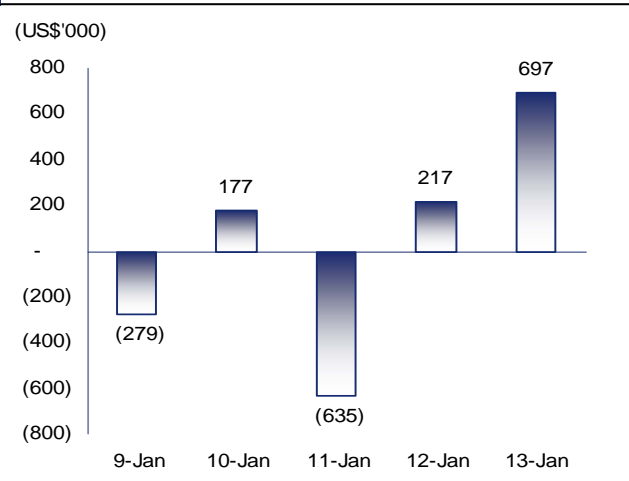
Earnings Yield vs. T-Bill Differential



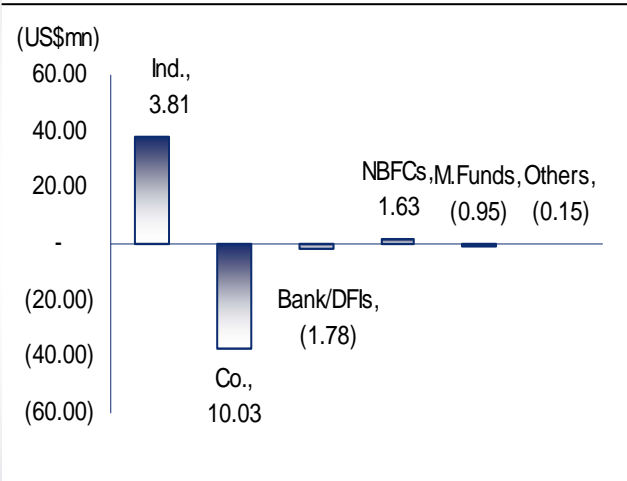
Advance to Decline Ratio



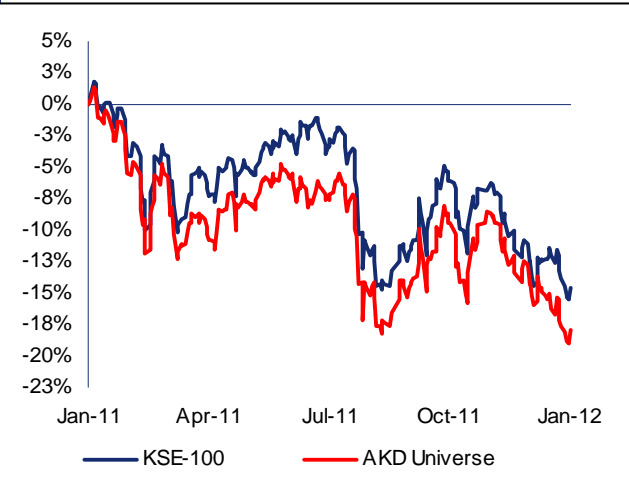
FIPI Flows for the week



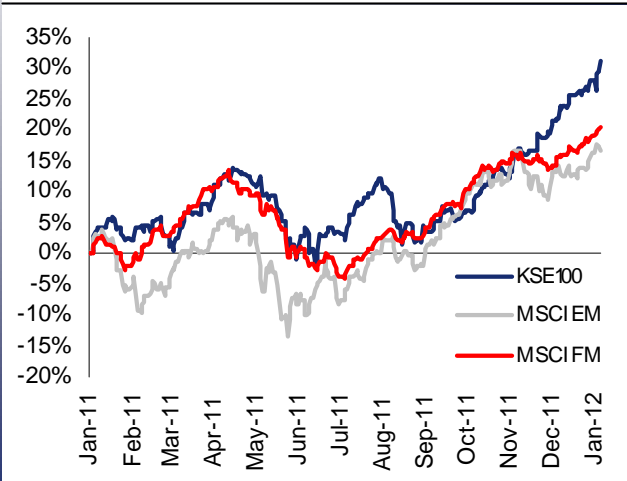
LIPI Flows for the week



AKD Universe vs. KSE-100 Index



KSE-100 vs. MSCI-EM & MSCI-FM



AKD Universe Valuations

January 13, 2012	2009A	2010A	2011A/F	2012F	2013F
EPS (PkR)	6.2	7.8	9.3	10.3	11.6
EPS chg (%)	10.1	25.2	19.5	10.7	12.1
Price to Earnings (x)	9.7	7.7	6.5	5.9	5.2
Price to Book (x)	1.8	1.6	1.4	1.2	1.1
Price to CF (x)	14.2	17.0	17.9	11.3	11.2
Earnings Yield (%)	10.3	12.9	15.4	17.1	19.2
Dividend Yield (%)	6.2	6.4	7.9	9.0	10.4
Book Value per Share (PkR)	33.0	37.8	43.4	48.9	54.4
Return on Equity (%)	18.9	20.7	21.6	21.1	21.3
Return on Assets (%)	3.2	3.7	4.0	3.9	4.0
Chg in Sales (%)	18.8	14.8	15.6	9.9	9.7
Gross Margin (%)	30.7	31.7	31.4	31.5	32.3
Operating Margin (%)	20.8	22.0	22.0	22.0	22.6
Net Margin (%)	9.6	10.5	10.8	10.9	11.1
Payout (%)	60.2	49.7	51.1	52.8	54.3
EV / EBITDA (x)	6.6	5.1	4.5	4.0	3.6
Price to Sales (x)	0.9	0.8	0.7	0.6	0.6

Source: AKD Research

Market PER Chart FY12F



Source: AKD Research

Market P/BVS Chart FY12F



Source: AKD Research

AKD Universe Active Coverage Cluster's Valuations

Stocks	Symbol	Price (Pkr)	TP (Pkr)	Stance	EPS (Pkr)			PER (x)			PBV (x)			DY (%)		
					10A	11A/F	12F	10A	11A/F	12F	10A	11A/F	12F	10A	11A/F	12F
Industrial Engineering																
Millat Tractors	MTL	376.8	320.1	Reduce	62.4	73.0	27.6	6.0	5.2	13.6	3.3	3.0	2.7	13.8	12.6	3.7
Automobile and Parts																
Indus Motors	INDU	212.6	276.6	Buy	43.8	34.9	39.6	4.9	6.1	5.4	1.3	1.2	1.0	7.1	7.1	6.4
Pak Suzuki Motors	PSMC	61.8	87.5	Buy	2.6	4.6	8.5	24.1	13.4	7.3	0.4	0.3	0.3	0.8	0.8	0.8
Construction and Materials																
DG Khan Cement	DGKC	20.0	33.9	Buy	0.5	0.4	2.1	37.5	51.2	9.3	0.3	0.3	0.3	0.0	0.0	0.0
Lucky Cement	LUCK	78.6	112.9	Buy	9.7	12.3	15.6	8.1	6.4	5.0	1.0	0.9	0.8	5.1	5.1	7.9
Chemicals																
Engro Polymer Chemicals	EPCL	7.9	9.3	Accumulate	-1.2	-0.4	-0.6	-6.4	-19.5	-13.2	0.8	0.8	0.7	0.0	0.0	0.0
Lotte Pakistan PTA Limited	LOTPTA	9.8	9.1	Reduce	3.0	2.9	1.4	3.3	3.4	7.2	1.5	1.1	1.0	5.1	5.1	5.1
Engro Chemical	ENGRO	95.4	226.0	Buy	17.3	19.0	30.5	5.5	5.0	3.1	1.1	1.0	0.8	5.2	5.1	7.7
Fauji Fert. Bin Qasim Ltd.	FFBL	43.6	67.8	Buy	7.0	9.9	8.7	6.2	4.4	5.0	3.3	3.4	3.2	15.0	21.8	19.9
Fauji Fertilizer Company	FFC	162.6	272.3	Buy	13.0	24.2	27.5	12.5	6.7	5.9	8.9	6.9	6.4	6.4	14.4	16.5
Food Producers																
Unilever Pakistan Limited	ULEVER	5,188.1	5,212.5	Neutral	246.2	312.8	369.8	21.1	16.6	14.0	19.3	18.2	17.1	4.8	5.7	6.8
Engro Foods Limited	EFOODS	22.7	28.5	Buy	0.2	0.6	1.2	96.7	37.2	19.6	3.3	1.7	1.5	0.0	0.0	0.0
Gas Water & Multiutilities																
Sui Southern Gas company	SSGC	18.7	38.6	Buy	5.0	5.4	5.7	3.7	3.5	3.3	1.2	0.9	0.8	6.1	10.2	9.6
Non Life Insurance																
Adamjee Insurance	AICL	47.0	80.6	Buy	5.0	5.6	6.3	9.4	8.3	7.4	0.5	0.5	0.5	4.8	11.9	16.2
Oil & Gas																
Oil & Gas Development Co.	OGDC	136.4	176.6	Buy	13.8	14.8	19.0	9.9	9.2	7.2	3.7	2.9	2.3	4.0	4.0	5.9
Pak Oilfields	POL	346.8	432.0	Buy	31.4	45.7	52.5	11.0	7.6	6.6	2.8	2.4	2.2	7.4	10.1	11.5
Pakistan State Oil	PSO	236.3	433.8	Buy	52.8	86.2	61.4	4.5	2.7	3.9	1.4	1.1	0.9	3.4	4.2	6.8
Electricity																
Hub Power Co.	HUBC	34.0	50.2	Buy	4.7	4.8	5.9	7.2	7.1	5.8	1.3	1.2	1.2	14.7	16.2	16.7
Kot Addu Power Company	KAPCO	40.0	52.0	Buy	5.8	7.4	7.5	6.9	5.4	5.3	1.5	1.4	1.4	12.5	16.3	16.9
Fixed Line Telecommunication																
Pakistan Telecommunication	PTC	10.3	18.2	Buy	2.3	1.6	2.0	4.5	6.2	5.1	0.5	0.5	0.5	17.1	17.1	17.1
Personal Goods																
Nishat Mills	NML	40.8	47.8	Accumulate	8.3	13.8	8.5	4.9	3.0	4.8	0.5	0.4	0.4	6.1	8.1	4.9
Banks																
Allied Bank Limited	ABL	55.4	75.5	Buy	9.6	11.7	12.3	5.8	4.7	4.5	1.3	1.1	1.0	6.6	8.1	9.0
Askari Bank Limited	AKBL	10.2	11.5	Accumulate	1.3	2.0	2.4	7.8	5.1	4.2	0.4	0.4	0.4	0.0	0.0	9.8
Bank Alfalah	BAFL	11.4	13.8	Buy	0.7	2.5	2.8	15.8	4.5	4.1	0.7	0.6	0.5	0.0	8.8	0.0
Habib Bank Limited	HBL	106.2	130.0	Buy	15.5	18.5	19.4	6.9	5.7	5.5	1.2	1.0	0.9	5.6	6.6	7.5
Habib Metropolitan Bank	HMB	17.0	20.0	Accumulate	2.7	3.0	3.5	6.3	5.6	4.8	0.9	0.7	0.7	0.0	4.4	5.9
MCB Bank Limited	MCB	148.1	180.0	Buy	20.2	25.1	26.6	7.3	5.9	5.6	1.5	1.4	1.2	7.1	8.4	9.5
Meezan Bank Limited	MEBL	18.5	24.0	Buy	2.4	3.2	3.6	7.8	5.8	5.2	1.2	1.0	0.9	0.0	5.4	6.7
National Bank of Pakistan	NBP	42.3	48.0	Accumulate	10.5	9.9	10.1	4.0	4.3	4.2	0.5	0.5	0.5	14.2	14.2	14.8
United Bank Ltd	UBL	52.8	69.9	Buy	9.0	11.2	12.3	5.9	4.7	4.3	0.9	0.8	0.7	9.5	7.6	8.5

Source: AKD Research

AKD Universe Coverage Cluster's Performance

Stocks	Symbol	Price 13-Jan-12	Absolute Performance (%)					1 Year	1 Year
			1M	3M	6M	12M	YTD	High	Low
KSE-100 Index		11,014.46	-2.3	-8.0	-10.2	-11.6	-2.9	12,576.48	10,842.26
Industrial Engineering									
AI-Ghazi Tractor	AGTL	172.52	-10.3	-12.9	-24.3	-27.3	-10.5	242.06	158.38
Millat Tractors	MTL	376.76	-0.9	-5.4	-39.0	-30.4	3.2	617.94	355.77
Automobile and Parts									
Indus Motors	INDU	212.63	6.1	8.4	2.9	-24.8	3.7	292	1911
Pak Suzuki Motors	PSMC	6180	-7.9	-11.8	-3.3	-13.0	4.7	76.42	59.03
Construction and Materials									
DG Khan Cement	DGKC	19.96	1.1	-9.4	-13.3	-31.6	4.9	27.73	18.1
Lucky Cement	LUCK	78.62	1.6	-1.7	10.2	3.1	4.8	83.58	60.32
Chemicals									
Engro Polymer Chemicals	EPCL	7.88	6.1	-9.7	-22.5	-46.6	8.4	13.62	7.23
Lotte Pakistan PTA Limited	LOTPA	9.83	6.0	-21.6	-24.3	-36.6	6.0	17.01	8.68
Engro Chemical	ENGRO	95.37	-9.2	-33.1	-40.2	-45.3	2.9	205.78	91.97
Fauji Fert. Bin Qasim Ltd.	FFBL	43.58	-9.1	-30.0	-4.1	11.4	2.7	63.67	38.57
Fauji Fertilizer Company	FFC	162.57	6.8	-13.1	4.3	47.6	8.7	198.35	109.82
Food Producers									
Unilever Pakistan Limited	ULEVER	5,188.05	-4.2	-8.1	-12.4	16.9	-6.8	6007.42	4145.5
Engro Foods Limited	EFOODS	22.70	-3.7	-7.1	-8.1	-8.1	0.4	25.97	218
Gas Water & Multiutilities									
Sui Southern Gas company	SSGC	18.65	10.1	-25.4	-9.9	-14.0	-3.3	27.2	16.94
Non Life Insurance									
Adamjee Insurance	AICL	47.00	13.0	-7.2	-27.1	-49.3	1.1	92.1	40.06
Oil & Gas									
Oil & Gas Development Co.	OGDC	136.35	-10.8	-1.8	-9.4	-21.9	-10.1	172.7	120.29
Pak Oilfields	POL	346.80	-3.6	-3.8	-7.4	4.4	0.1	390.34	28189
Pakistan State Oil	PSO	236.31	-1.0	-6.8	-10.3	-20.6	4.0	290.7	205.67
Electricity									
Hub Power Co.	HUBC	33.98	-6.1	-18.4	-12.1	-14.0	-0.6	42.57	33.34
Kot Addu Power Company	KAPCO	40.00	-2.6	-15.5	-6.2	-11.6	-3.2	47.45	39.62
Fixed Line Telecommunication									
Pakistan Telecommunication	PTC	10.25	1.4	-16.9	-25.2	-46.9	-1.3	19	9.88
Personal Goods									
Nishat Mills	NML	40.76	1.7	-20.1	-20.8	-41.5	0.8	66.87	38.27
Banks									
Allied Bank Limited	ABL	55.41	-2.9	-14.3	-11.9	-15.9	2.9	67.72	53.54
Askari Bank Limited	AKBL	10.20	-0.1	1.4	-10.1	-36.4	1.7	15.64	8.76
Bank Alfalah	BAFL	11.35	-1.4	3.9	13.2	3.0	0.9	12.07	9.01
Habib Bank Limited	HBL	106.15	-3.8	-8.9	-9.0	-8.5	0.1	125.16	105.3
Habib Metropolitan Bank	HMB	17.00	0.2	-8.8	-9.5	-26.5	0.7	21.77	16.42
MCB Bank Limited	MCB	148.06	1.0	-11.2	-25.6	-40.4	10.0	229.83	134.6
Meezan Bank Limited	MEBL	18.54	0.2	-7.7	4.2	12.4	6.7	20.49	15.04
National Bank of Pakistan	NBP	42.29	2.2	-8.9	-20.2	-33.3	3.0	64.46	36.18
United Bank Ltd	UBL	52.77	-6.7	-7.3	-14.0	-23.6	0.7	67.24	51.27

Source: KSE & AKD Research

Economic Snapshot

End Month Data	Units	Apr-11	May-11	Jun-11	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11
T-bill										
3M	%	13.25	13.11	13.45	13.50	13.04	13.04	12.28	11.78	11.74
6M	%	13.63	13.50	13.71	13.75	13.26	13.23	12.32	11.79	11.67
12M	%	13.83	13.80	13.89	13.91	13.35	13.33	12.37	11.86	11.84
PIB 10Y	%	14.10	14.11	14.08	14.05	13.46	13.18	12.28	12.17	12.77
KIBOR 6M	%	13.94	13.92	13.95	13.94	13.38	13.35	12.23	11.66	11.73
Discount rate	%	14.0	14.0	14.0	13.5	13.5	12.0	12.0	12.0	12.0
Inflation										
Headline inflation	%	13.0	13.2	13.1	13.8	11.6	10.5	11.0	10.2	9.8
Core inflation	%	9.4	10.2	10.4	10.7	10.1	10.6	10.5	10.4	10.1
Food inflation	%	17.2	15.9	15.7	17.6	13.2	9.9	11.7	10.0	9.5
External Indicators										
Export (SBP)	US\$ (mn)	2,590	2,268	2,643	2,121	2,128	1,884	1,986	1,552	1,854
Import (SBP)	US\$ (mn)	2,906	3,370	3,447	3,171	3,626	3,470	3,133	3,729	4,261
Trade Deficit (SBP)	US\$ (mn)	(317)	(1,102)	(804)	(1,049)	(1,498)	(1,586)	(1,147)	(2,177)	(2,407)
Home Remittances	US\$ (mn)	1,030	1,050	1,105	1,096	1,310	890	1,018	924	1,080
Current Account	US\$ (mn)	630	457	(431)	(100)	(201)	(1,034)	(287)	(478)	n.a
Banking Sector										
Deposits	PkR (bn)	5,160	5,294	5,599	5,344	5,365	5,418	5,354	5,416	n.a.
Advances	PkR (bn)	3,388	3,457	3,505	3,418	3,412	3,415	3,323	3,357	n.a.
Investments	PkR (bn)	2,243	2,361	2,548	2,593	2,657	2,764	2,934	2,962	n.a.
Weighted avg lending rate	%	13.55	13.65	13.78	13.76	13.65	13.81	13.68	n.a.	n.a.
Weighted avg deposit rate	%	6.03	6.00	5.92	5.88	6.06	6.18	6.01	n.a.	n.a.
Spread	%	7.52	7.65	7.86	7.88	7.59	7.63	7.67	n.a.	n.a.
Public Finance										
Tax collection	PkR (mn)	129,686	159,623	248,556	112,275	120,506	148,023	148,023	n.a.	n.a.
Direct taxes	PkR (mn)	49,635	46,995	124,204	28,966	32,069	63,507	39,659	n.a.	n.a.
Indirect Taxes	PkR (mn)	80,051	112,628	124,352	83,309	88,437	84,516	86,749	n.a.	n.a.
Currency										
Reserves	US\$ (mn)	17,045	17,069	18,244	18,295	18,066	17,331	17,065	16,728	16,917
USDPkR - Interbank	PkR/USD	84.71	85.20	85.88	86.05	86.53	87.55	87.11	87.07	89.55

Source: SBP, FBS & AKD Research

Analyst Certification

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